

GMT

GMT BLACK MAMBA

BLACKMAMBA



PRECISION
CIRCULAR
SAW BLADES

CERMET - CERMET+ PVD - TCT + PVD - TCT - PCD
TO CUT FASTER AND FOR LONGER
PIPES&SOLID BARS, STEEL, ALLOYS, STAINLESS STEEL,
ALUMINIUM, BRASS, COPPER



Circular Blades

CERMET – TCT - PCD

- CIRCULAR BLADES WITH WELDED TEETH ARE ONE OF THE FASTEST, MOST PRACTICAL, SIMPLE AND ACCURATE SYSTEM FOR CUTTING METALS. IN THE LAST FEW YEARS THE MACHINE TO USE THEM HAVE BECAME WIDESPREAD.
- IT IS VERY IMPORTANT TO COLLECT THE GREATEST AMOUNT OF DATA ABOUT MACHINE, MATERIAL TO BE CUT AND CUSTOMER NEEDS IN ORDER TO CHOOSE THE RIGHT BLADE AND FIND THE BEST WORKING PARAMETERS.





THIS IS AN
EXAMPLE OF A
DATA SHEET TO
COLLECT ALL
THE
INFORMATIONS



| | | |
|--|------|--|
| Technical Data for circular precision HM saws | | |
| date | | |
| customer | | |
| | | |
| Machine model | | |
| power of machine | | |
| Number of machines | | |
| blades used per month | | |
| brand of blades used | | |
| price | | |
| | | |
| diameter | | |
| plate | | |
| kerf | | |
| hole | | |
| pin holes | | |
| | | |
| Material to cut | | |
| dimensions of material | | |
| section of material | | |
| single piece multiple pieces | | |
| notes | | |
| | | |
| customer requirements | | |
| (surface finish, perpendicularity, price) | | |
| | | |
| technical data in use: | | |
| Rpm | feed | |
| | | |



WORKING PARAMETERS

- USE THE CORRECT WORKING PARAMETERS IS VERY IMPORTANT. THIS CHART GIVE YOU SOME SUGGESTIONS BUT YOU HAVE TO TEST ON THE MACHINE AND SOMETIMES IS NECESSARY TO MAKE ADJUSTMENTS ACCORDING TO THE CONDITIONS OF MACHINE AND



WORK PARAMETERS



speed&feed

| Group | Type of material | Specifications Material | | Lubricant | Av for a tooth | Speed | 250 | 295 | 315 | 360 | 425 | 460 | 580 |
|-------|---------------------|-------------------------|--------|-----------|----------------|-----------|----------|---------|---------|---------|-------|-------|-------|
| | | DIN | AlSi | | | gocce/sec | mm/dente | m/min | m/Min | m/Min | m/Min | m/Min | m/Min |
| A | Low carbon | C10 | 1010 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | C15 | 1015 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | C25 | 1025 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 15CrMo5 | 4115 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 20MnCr5 | 5120 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 25CrMo4 | 4120 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 20NiCrMo2 | 8620 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 22Mn6 | 1524 | 5-7 | 0,06-0,07 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | St37.2 | A283 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | | | | | | | | | | | | |
| B | Roller steel | | | | | | | | | | | | |
| C | Medium carbon steel | C35 | 1035 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | C45 | 1045 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | C53 | 1053 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | C55 | 1055 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 37Cr4 | 5153 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| | | 34CrMo4 | 4135 | 5-7 | 0,06 | 110-125 | 140-160 | 120-140 | 110-130 | 100-110 | 80-95 | 76-86 | 60-69 |
| D | High carbon steel | 40NiCrMo6 | 4340 | 5-7 | 0,05-0,06 | 110-115 | 130-150 | 110-130 | 100-120 | 90-100 | 75-86 | 69-79 | 55-63 |
| | | 41Cr4 | 5140 | 5-7 | 0,05-0,06 | 110-115 | 130-150 | 110-130 | 100-120 | 90-100 | 75-86 | 69-79 | 55-63 |
| | | 42CrMo4 | 4140 | 5-7 | 0,05-0,06 | 110-115 | 130-150 | 110-130 | 100-120 | 90-100 | 75-86 | 69-79 | 55-63 |
| | | - | 1541 | 5-7 | 0,05-0,06 | 110-115 | 130-150 | 110-130 | 100-120 | 90-100 | 75-86 | 69-79 | 55-63 |
| E | Steel with bearings | 100Cr6 | 52100 | 5-7 | 0,04-0,05 | 100-110 | 130-140 | 110-120 | 100-110 | 90-100 | 75-82 | 69-76 | 55-63 |
| | | | | | | | | | | | | | |
| F | Stainless steel | X8CrNiS18-10 | 304 | 1-2 | 0,03 | 65 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |
| | | X6CrNiMoT17-12-2 | 316 | 1-2 | 0,03 | 65 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |
| | | X6Cr13 | 403 | 1-2 | 0,03 | 65 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |
| | | X6Cr17 | 430 | 1-2 | 0,03 | 65 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |
| | | - | S17400 | 1-2 | 0,03 | 65 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |
| Group | Tool steel | DX185CrMoV12 | D2 | 5-7 | 0,04-0,05 | 65-70 | 82 | 72 | 65 | 57 | 49 | 45 | 36 |

Speed: (3,14xDxrpm)/1000
 D= blade diameter
 rpm= revolutions per minute

Total cutting rate in mm/min= Cutting rate per tooth x number of revolutions x number of teeth

for stainless steel use TCT +PVD
 for other kind of steel if use cermet+pvd you can increase speed from 10 to 30%

WORK PARAMETERS



RIGHT NUMBER OF TEETH DEPENDS ON THICKNESS OF MATERIAL TO CUT

- TO CHOOSE THE RIGHT NUMBER OF TEETH TO CUT PIPES USE THE CHART ON GMT CATALOG - PAGE 23 FOR PIPES - PAGE 24 FOR SOLID BARS



SELECTING THE NUMBER OF TEETH FOR PIPES

Selecting teeth for pipes

| Blade | Teeth | Pitch (mm) | max. diameter | Thickness of the tube in (mm) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------|-------|------------|---------------|-------------------------------|---|---|---|---|---|---|---|---|----|----|----|---------------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| | | | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 |
| 250 | 72 | 10.90 | ø 50 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 9.81 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 100 | 7.85 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 285 | 72 | 12.43 | ø 75 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 11.19 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 100 | 8.95 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 120 | 7.46 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 315 | 140 | 6.39 | ø 90 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 72 | 13.74 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 12.36 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 360 | 100 | 9.89 | ø 100 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 120 | 8.24 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 14.13 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 425 | 100 | 11.30 | ø 120 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 120 | 9.42 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 16.68 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 480 | 100 | 13.35 | ø 160 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 120 | 11.12 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 80 | 18.06 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 100 | 14.44 | ø 160 | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 120 | 12.04 | | [Blue shaded] | | | | | | | | | | | | [Grey shaded] | | | | | | | | | | | | | | | | | | | | | | | | | | | |

SELECTING THE NUMBER OF TEETH FOR PIPES

For material resistance > 800N/mm² and Speed >200m/min use CERMET
 For material resistance < 800N/mm² and Speed <200m/min use TCT+PVD

Selecting the number of teeth for solid bars

SELECTING THE NUMBER OF TEETH FOR SOLID BARS

| Blade | Teeth | Pitch (mm) | 0 | 10 | 20 | 30 | 40 | 50 | 60 | 70 | 80 | 90 | 100 | 110 | 120 | 130 | 140 | 150 | 160 |
|-------|-------|------------|---|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|
| 250 | 60 | 13.08 | | | | | | | | | | | | | | | | | |
| | 72 | 10.90 | | | | | | | | | | | | | | | | | |
| | 80 | 9.81 | | | | | | | | | | | | | | | | | |
| | 100 | 7.85 | | | | | | | | | | | | | | | | | |
| 285 | 60 | 14.92 | | | | | | | | | | | | | | | | | |
| | 72 | 12.43 | | | | | | | | | | | | | | | | | |
| | 80 | 11.19 | | | | | | | | | | | | | | | | | |
| | 100 | 8.95 | | | | | | | | | | | | | | | | | |
| | 120 | 7.46 | | | | | | | | | | | | | | | | | |
| | 140 | 6.39 | | | | | | | | | | | | | | | | | |
| 315 | 60 | 16.49 | | | | | | | | | | | | | | | | | |
| | 72 | 13.74 | | | | | | | | | | | | | | | | | |
| | 80 | 12.36 | | | | | | | | | | | | | | | | | |
| | 100 | 9.89 | | | | | | | | | | | | | | | | | |
| | 120 | 8.24 | | | | | | | | | | | | | | | | | |
| 360 | 60 | 18.84 | | | | | | | | | | | | | | | | | |
| | 80 | 14.13 | | | | | | | | | | | | | | | | | |
| | 100 | 11.30 | | | | | | | | | | | | | | | | | |
| | 120 | 9.42 | | | | | | | | | | | | | | | | | |
| 425 | 60 | 22.24 | | | | | | | | | | | | | | | | | |
| | 80 | 16.68 | | | | | | | | | | | | | | | | | |
| | 100 | 13.35 | | | | | | | | | | | | | | | | | |
| | 120 | 11.12 | | | | | | | | | | | | | | | | | |
| 460 | 40 | 36.11 | | | | | | | | | | | | | | | | | |
| | 60 | 24.07 | | | | | | | | | | | | | | | | | |
| | 80 | 18.06 | | | | | | | | | | | | | | | | | |
| | 100 | 14.44 | | | | | | | | | | | | | | | | | |
| | 120 | 12.04 | | | | | | | | | | | | | | | | | |
| 580 | 60 | 30.35 | | | | | | | | | | | | | | | | | |
| | 80 | 22.77 | | | | | | | | | | | | | | | | | |
| | 100 | 18.21 | | | | | | | | | | | | | | | | | |
| | 120 | 15.18 | | | | | | | | | | | | | | | | | |
| | 140 | 13.01 | | | | | | | | | | | | | | | | | |

SELECTING THE NUMBER OF TEETH FOR SOLID BARS

CHECKS TO DO TO HAVE GOOD RESULTS

- ON PAGE 22 OF GMT CATALOG YOU CAN FIND THE LIST OF THE CHECKS TO DO TO BE SURE ABOUT THE RESULTS.
- IT IS IMPORTANT CHECK BEFORE THE OPERATIONS OR IF SOMETHING GOES WRONG :
- 1) CONDITIONS OF MACHINE
- 2) WORKING PARAMETERS
- 3) MATERIAL DATA
- 4) LUBRICATION



WARNINGS

IMPORTANT

How long your blade lasts is influenced by the conditions listed below.
If the conditions are not satisfied, blades last for notably less time and problems can occur.

1) Material

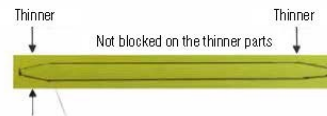
- The final and initial parts of the bars are often thinner so the vices do not hold them well. This means the workpiece can move, which ruins the blade teeth. When working on the ends, be very careful and cut a part to the longest length possible.
- The piece should always be straight and even.
- The material should be untreated, if hardened, the blade will not last as long.

2) Machine

- The machine must be suitable for TCT blades, machines for HSS blades are different.
- The blade brush must work well.
- The lubricant must be suitable.
- The blade locking flanges must be correct and in excellent condition.
- The clamps that hold the piece must not be damaged.
- The closing force of the vices must be suitable.
- The blade guides must be at the correct distance from the blade.
- The jet of lubricant must be positioned correctly.
- The gears must not make strange noises.
- Check the V-belt; if damaged or broken the teeth will chip immediately.

3) Operators must make sure that

- the machine conditions are appropriate.
- the work parameters are correct.
- the number of teeth is correct for the material thickness.
- the type of blade is right for the material.
- the material thickness does not change.
- the blade type and specifications are correct.
- the blade finish is in tolerance.
- the teeth are not chipped, damaged or discoloured.



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SHORT LIST OF SAWING MACHINES

- THERE ARE A LOT OF DIFFERENT MACHINES WITH DIFFERENT SIZES AND MEASURES OF BLADES. >IT IS IMPORTANT TO BE ACCURATE WHEN COLLECTING DATA ABOUT BLADE DIMENSIONS
- 1) DIAMETER
- 2) THICKNESS OF TEETH
- 3) THICKNESS OF BODY
- 4) HOLE AND PIN HOLES



BLACK MAMBA PRECISION CIRCULAR BLADES

POPULAR MACHINE MODELS AND BLADES MOUNTED


| Machine | Mod. | Ø [mm] | Thickness | | Bore | Driving holes |
|--------------------|------------------|-----------------|-----------------|--------------------|------|-----------------|
| Adige | CM502 - CM601 | 360 | 2,6 | 2,27 | 32 | 411/163 |
| | CM75AN | 285 | 2,0 | 1,75 | 40 | 211/260 |
| | CM100AN | 360 | 2,6 | 2,27 | 40 | 411/260 |
| | CM150AN | 460 | 2,7 | 2,27 | 40 | 411/260 |
| Behringer - Eisele | HCS 70 | 250 | 2,0 | 1,75 | 40 | 211/520 |
| | | 285 | 2,0 | 1,75 | 40 | 211/520 |
| | | 315 | 2,2 | 1,90 | 40 | 211/520 |
| | HCS 90 | 285 | 2,0 | 1,75 | 40 | 211/520 |
| | | 315 | 2,2 | 1,90 | 40 | 211/520 |
| | | 360 | 2,6 | 2,27 | 40 | 211/520 |
| | HCS 130 | 315 | 2,2 | 1,90 | 40 | 211/520 |
| | | 360 | 2,6 | 2,27 | 40 | 211/520 |
| | | 420 | 2,7 | 2,27 | 40 | 211/520 |
| | | 360 | 2,6 | 2,27 | 40 | 211/520 |
| | HCS 150 | 420 | 2,7 | 2,27 | 40 | 211/520 |
| | | 460 | 2,7 | 2,27 | 40 | 211/520 |
| Bewo | ECH 108 | 250 | 2,0 | 1,75 | 40 | 411/264 |
| Delta | P-65A | 285 | 2,0 | 1,75 | 40 | 411/180 |
| Everising | P 85 A | 250 | 2,0 | 1,75 | 32 | 49/60 + 411/163 |
| | | 285 | 2,0 | 1,75 | 32 | 49/60 + 411/163 |
| | P 100 A | 360 | 2,6 | 2,27 | 40 | 411/260 |
| | P 150 A | 460 | 2,7 | 2,27 | 50 | 411/260 |
| Exact-cut | Mac 80 | 250 | 2,0 | 1,75 | 32 | 49/60 |
| | | 315 | 2,2 | 1,90 | 40 | 411/520 |
| Ficcp | S35 | 360 | 2,6 | 2,27 | 40 | 411/520 |
| | | 460 | 2,7 | 2,27 | 50 | 411/8100 |
| | | 360 | 2,6 | 2,27 | 40 | 411/420 |
| Gernetti | SIC 350 K | 360 | 2,6 | 2,27 | 40 | 411/420 |
| | | 460 | 2,7 | 2,27 | 50 | 411/8100 |
| | SIC 500 K | 500 | 3,4 | 2,80 | 50 | 411/8100 |
| | | 285 | 2,0 | 1,75 | 32 | 49/60 + 411/260 |
| ITEC | DC-65 | 360 | 2,6 | 2,27 | 40 | 411/163 |
| | DC-85 | 360 | 2,6 | 2,27 | 40 | 411/163 |
| Kaltenbach | KMR 100 | 360 | 2,6 | 2,27 | 50 | 411/520 |
| | | 250 | 2,0 | 1,70 | 32 | 49/60 + 411/163 |
| Kasto | WAC7 | 285 | 2,0 | 1,70 | 32 | 49/60 + 411/163 |
| | | 250 | 2,0 | 1,70 | 32 | 49/60 + 411/163 |
| | | 285 | 2,0 | 1,70 | 32 | 49/60 + 411/163 |
| | SPEED C9 | 315 | 2,5 | 2,25 | 32 | 49/60 + 411/163 |
| | | 360 | 2,6 | 2,27 | 50 | 411/520 |
| | | 425 | 2,7 | 2,27 | 50 | 411/520 |
| | VARIOSPEED C14 | 425 | 2,7 | 2,27 | 50 | 411/520 |
| | | 425 | 2,7 | 2,27 | 50 | 411/520 |
| | | 460 | 2,7 | 2,27 | 50 | 411/520 |
| | | 285 | 2,0 | 1,75 | 40 | 411/260 |
| Mega | CS 65 | 360 | 2,6 | 2,27 | 40 | 411/260 |
| | CS 100 | 460 | 2,7 | 2,27 | 50 | 411/260 |
| | CS 150 | 460 | 2,7 | 2,27 | 50 | 411/260 |
| Nishijima - Simax | NHC 050 NA | 250 | 2,0 | 1,70 | 32 | 411/163 |
| | NHC 070 NA | 285 | 2,0 | 1,70 | 32 | 411/163 |
| | NHC 100 NA | 360 | 2,6 | 2,27 | 50 | 411/520 |
| | NHC 150 NA | 460 | 2,7 | 2,27 | 50 | 421/190 |
| Rattunde | ACS 90/2 ACS 102 | 360 - 400 | 2,6 | 2,30 | 50 | 411/520 |
| RSA | RASACUT | 285 - 315 - 425 | 2,0 - 2,2 - 2,7 | 1,70 - 1,90 - 2,27 | 40 | 411/264 |
| Simico | TOP 2000 | 360 - 370 | 2,6 | 2,30 | 50 | 411/520 |
| Tsunee | TH5C 50GL | 250 | 2,0 | 1,70 | 32 | 411/163 |
| | TH5C 70GL | 285 | 2,0 | 1,70 | 32 | 411/163 |
| | TH5C 101 GL | 360 | 2,6 | 2,30 | 50 | 411/420 |

The logo for GMT, consisting of the letters 'GMT' in white on a blue rectangular background.

BLACKMAMBA

WHAT KIND
OF TOOTH
FOR WHAT
KIND OF
MATERIAL



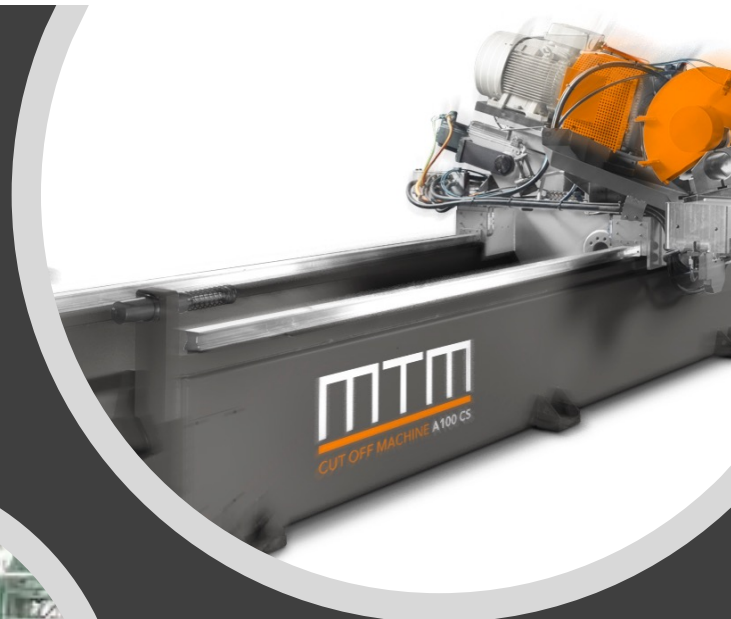
- 
- A decorative yellow dashed arc in the upper right corner of the slide.
- **CERMET** FOR STEEL AND STEEL ALLOYS
> 750 N/mm
 - **CERMET + PVD** FOR SAME MATERIALS
BUT TO CUT FASTER AND TO HAVE
LONGER LIFE
 - **TCT + PVD** FOR STAINLESS STEEL AND
STEEL < 750 N/mm
 - **TCT** FOR ALUMINIUM, BRASS , COPPER
 - **PCD** FOR CUTTING ALUMINIUM AT VERY
HIGH SPEED

GMT

BLACKMAMBA

FLYING CUT OFF

- IF THE BLADES ARE FOR FLYING CUT OFF OPERATIONS IS VERY IMPORTANT TO KNOW IF PIPE WELDINGS ARE SCARFED OR NOT SCARFED (THE SHAPE OF TOOTH IS VERY DIFFERENT)





MORE DATA MORE SUCCESS

- The more data we collect, the more accurate customer interview will be, the better chances of success we will have. Listening carefully and asking the right questions is the right strategy for a great job.

Thank you very much for
you attention and for your
job.

Piero Magnabosco

